



**City of Walthourville Mayor and Council Meeting**  
**June 27, 2023 @ 6:00 PM**  
**Walthourville Police Department**

**Agenda**  
***The Honorable Mayor Larry D. Baker, Presiding***

The Honorable Mayor Pro Tem Sarah B. Hayes      The Honorable Charlie L. Anderson, Sr.  
The Honorable James Hendry      The Honorable Bridgette Kelly  
The Honorable Luciria L. Lovette

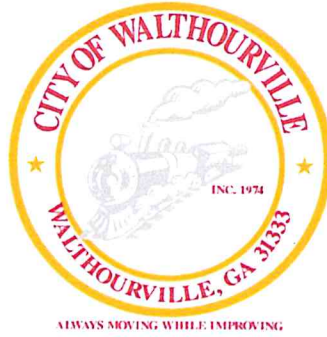
Luke R. Moses, City Attorney  
Deputy Fire Chief, Jamal Kinney  
Police Chief, Christopher Reed

- |       |  |                                     |
|-------|--|-------------------------------------|
| I.    | Meeting Called to Order:                                   | <b>Mayor Larry D. Baker</b>         |
| II.   | Roll Call:   | <b>City Clerk</b>                   |
| III.  | Invocation   | <b>Appointee</b>                    |
| IV.   | Pledge of Allegiance:                                      | <b>In Unison</b>                    |
| V.    | Adoption of City Council Agenda:                           | <b>Councilmembers</b>               |
| VI.   | Adoption of City Council Minutes:                          | <b>Councilmembers</b>               |
|       | • June 13, 2023 Regular Meeting Minutes                    |                                     |
|       | • June 13, 2023 Executive Session Minutes                  |                                     |
| VII.  | Public Comments  |                                     |
|       | 1. Ms. Alma Wells  | <b>City Roads</b>                   |
| VIII. | Presentations:   |                                     |
| IX.   | 1. Consolidated Pipe                                       | <b>Mr. Joey Todd</b>                |
|       | <b><i>Metering System Upgrade. Informational Only.</i></b> |                                     |
|       | 2. City of Walthourville                                   | <b>Councilwoman Bridgette Kelly</b> |

X.	Agenda Items:	None
XI.	City Reports	<b>Councilmembers / Department Heads</b>
	Fire Department	<b>Councilman Charlie L. Anderson, Sr.</b>
	Economic Development	<b>Mayor Pro Tem Sarah B. Hayes</b>
	Public Works	<b>Councilman James Hendry</b>
	Water Department	<b>Councilwoman Bridgette Kelly</b>
	Parks and Recreation	<b>Councilwoman Luciria L. Lovette</b>
	Police Department	<b>Mayor Larry D. Baker</b>
	Office of the Mayor	<b>Mayor Larry D. Baker</b>
XII.	Executive Session	None
XIII.	Adjournment	<b>Councilmembers</b>

When an Executive Session is required, one will be called for the following issues:

**(1) Personnel (2) Real Estate or (3) Litigation**



# Presentation

Mr. Joey Todd  
Consolidated Pipe



# Consolidated

## PIPE & SUPPLY COMPANY, INC.

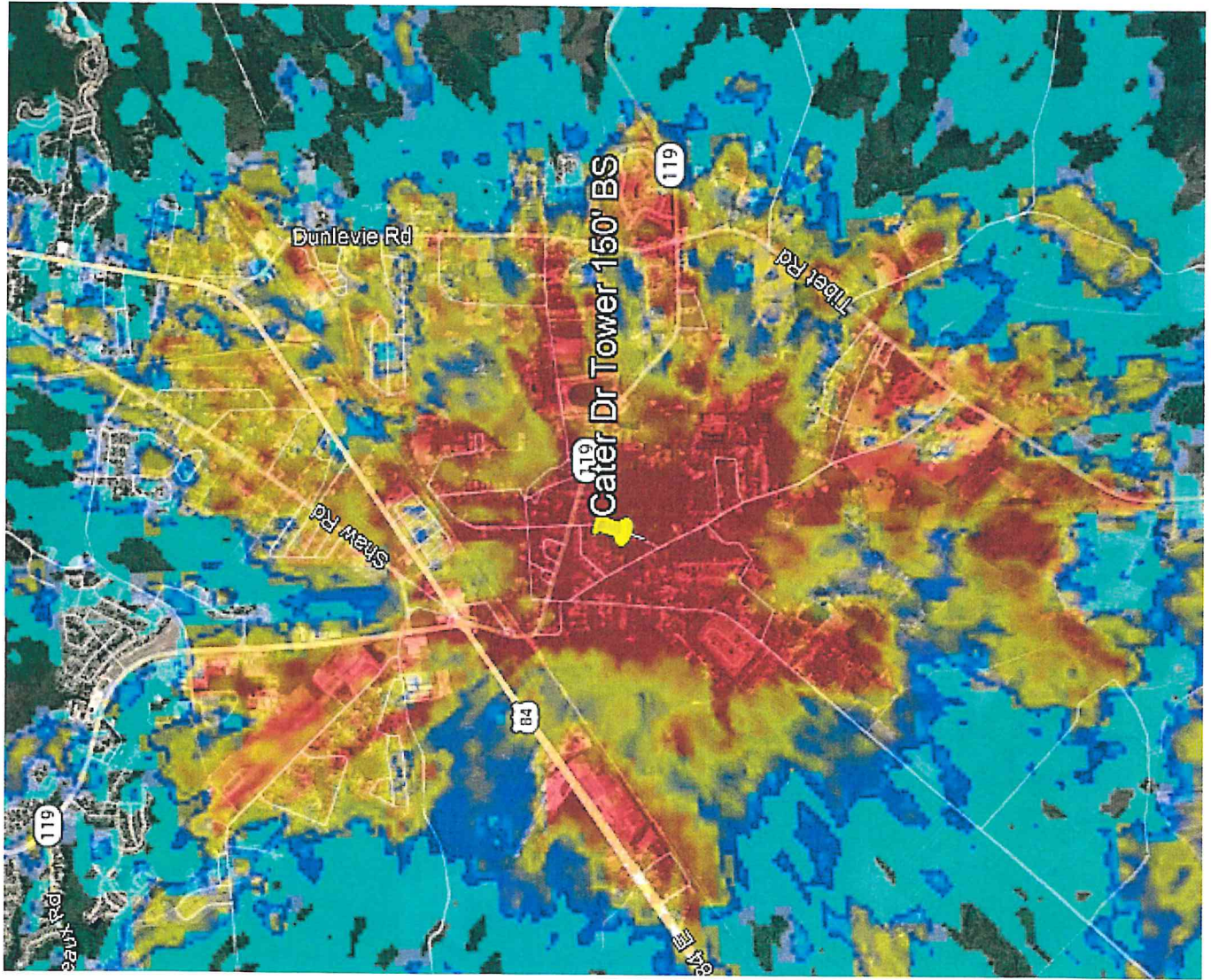
4894 Old Louisville Road  
Savannah, GA  
31408

Office: 912-964-4333  
Joey Todd Cell: 912-944-7411

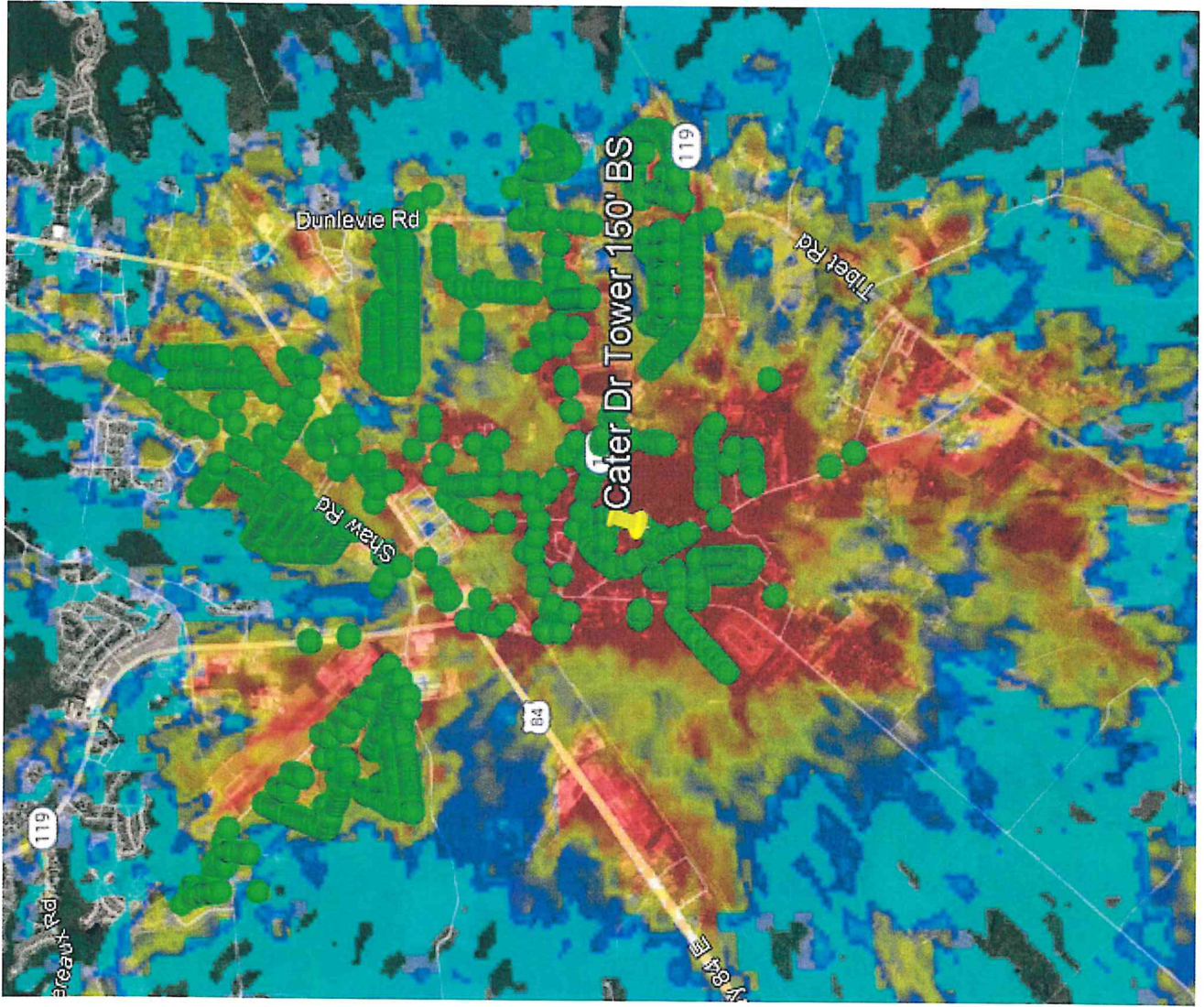
Project: AMI Metering  
Location: Walthourville, GA  
Owner: City of Walthourville  
Terms: 60 Days  
Date: 04/05/2023

LINE ITEM	QUANTITY	DESCRIPTION	UNIT PRICE	EXT PRICE
<b>Software</b>				
1	1	Harmony Mobile to Harmony Fixed Network	\$ -	\$ -
	1	AMI Billing Integration	\$ 6,650.00	\$ 6,650.00
3	1	Programming/ Backup Meter Reading Equipment (receiver & antenna)	\$ 2,925.00	\$ 2,925.00
4	1	FCC License Application Fee	\$ 1,065.00	\$ 1,065.00
5	1	3 Days Onsite Training & Software Integration	\$ 6,885.00	\$ 6,885.00
6	1	Customer Engagement Portal (optional)	\$ 9,675.00	\$ 9,675.00
				<u>\$ 27,200.00</u>
<b>Allegro AMI Infrastructure</b>				
7	1	Allegro Base Station Kit	\$ 35,450.00	\$ 35,450.00
8	1	Base Station Installation & Configuration on Water Tower	\$ 16,750.00	\$ 16,750.00
9	2	Standard Repeater	\$ 2,755.00	\$ 5,510.00
10	1	Repeater Installation on Existing Water Tower	\$ 12,350.00	\$ 12,350.00
11	1	80' Wooden Pole Sets & Repeater Installation	\$ 10,755.00	\$ 10,755.00
12	1	Pre-implementation Site Visit	\$ 4,460.00	\$ 4,460.00
				<u>\$ 85,275.00</u>
<b>Meters</b>				
13	1,975	5/8x3/4" BLMJ Meter w/ Allegro UTG Register	\$ 235.75	\$ 465,606.25
14	10	1" BLMJ Meter w/ Allegro UTG Register	\$ 325.00	\$ 3,250.00
15	6	2" Flanged Multijet Meter w/ Allegro UTG Register	\$ 720.00	\$ 4,320.00
				<u>\$ 473,176.25</u>
<b>Labor (additional labor/ material will be more)</b>				
16	1,975	5/8x3/4" Meter Installation & GPS Locate (like for like meter size replacement only)	\$ 65.00	\$ 128,375.00
17	10	1" Meter Installation & GPS Locate (like for like meter size replacement only)	\$ 70.00	\$ 700.00
18	6	2" Meter Installation & GPS Locate (like for like meter size replacement only)	\$ 450.00	\$ 2,700.00
				<u>\$ 131,775.00</u>
<b>Recurring Annual Maintenance &amp; Hosting Fees After First Year</b>				
	1	Base Station Annual Maintenance	\$ 5,000.00	\$ 5,000.00
	2	Repeater Annual Maintenance	\$ 378.00	\$ 756.00
2,500		Data Hosting/ Support Fee ***2500 endpoint minimum***	\$ 1.66	\$ 4,150.00
				<u>\$ 9,906.00</u>
<b>Total Project Cost:</b>				<b>\$ 717,426.25</b>
<b>Maintenance &amp; Hosting x 9 Years:</b>				<b>\$ 89,154.00</b>
<b>Total Cost Over 10 Years:</b>				<b>\$ 806,580.25</b>











April 6, 2023

City of Walthourville, GA.

We are pleased to offer the following preliminary overview of the financing terms:

Lender: Government Capital Corporation  
Issuer: City of Walthourville, GA  
Financing structure: Tax Exempt Financing Agreement  
Project Description: New water meter system

Project Pricing: \$717,426.25

Term:	5 Years	7 Years	10 Years
Annual Payments:	\$167,313.86	\$125,743.56	\$94,905.61
Indicative Interest Rate:	5.35%	5.39%	5.44%
Payments Commencing:	April, 2024 and annually thereafter		

The above proposal is subject to audit analysis, assumes bank qualification and mutually acceptable documentation. The terms outlined herein are based on current markets. Upon credit approval, rates may be locked for up to ninety (90) days. If funding does not occur within this time period, rates will be indexed to markets at such time.

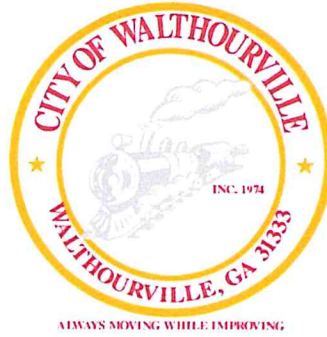
Our team is prepared to move forward or provide other terms for consideration as needed.

Thank you for the opportunity.

Sincerely,

Landon Newton  
Government Capital Corporation  
345 Miron Dr  
Southlake, Texas 76092  
(817) 722-0213 Direct  
[Landon.Newton@govcap.com](mailto:Landon.Newton@govcap.com)

*The transaction described herein is an arm's length, commercial transaction between you and Government Capital Corporation ("GCC"), in which GCC: (i) is acting solely for its own financial and other interests that may differ from yours; (ii) is not acting as your municipal advisor or financial advisor, and has no fiduciary duty to you with respect to this transaction; and (iii) is not recommending that you take an action with respect to this transaction.*



# Presentation

Councilwoman Bridgette Kelly